# CCI Canadian Condominium Institute

The newsletter of the Canadian Condominium Institute / Institut canadien des condominiums

SOUTH ALBERTA CHAPTER

**SUMMER 2018** 



Andrew Fulcher

I have felt very honoured to have served as President of the CCI South Alberta Chapter for the last 3 years. I have enjoyed chairing meetings teaching and speaking to luncheon crowds — crowds which seem to be increasing!

## **Message from the President**

Ya-Hoo!! Summer! Watering the flowers, sitting in an easy chair and surveying the common property... irrigation is running, bushes are trimmed and plant beds mulched. Hopefully, no-one has been annoying other condo owners by smoking on balconies and having rowdy fire pits at the weekend!

This year has been a busy one at CCI with reorganization of our committees both locally and nationally. Our National organization has changed its funding model to a flat percentage fee from its chapters in 2018-19 which will increase the amount that we contribute towards the National organization.

Our conference in Banff at the end of May was a success. We hosted all Canadian chapters of the CCI at this Leaders' Conference. Our organizing team did a fabulous job planning and hosting the event (Special thanks to Tony, Maria and Elaine) and I would like to personally thank all our sponsors who made the event possible through their generous donations and support without which our conference would have fallen flat and not been the success it was. How successful was it? So successful, in fact, that several long term CCI members said it was the best conference ever...Kudos to all!! There will be photos of the conference on line for you all to check out.

In late June the provincial government disseminated stage 2 of the CPAA Regulations by forwarding a survey. The deadline for individuals to provide

(continued on page 3)  $\rightarrow$ 

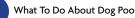
## join our mailing list

CCI South Alberta Chapter

- To keep updated on chapter events;
- To receive updates on industry news and condominium related issues;
- To network with other CCI South Alberta members;
- To sign up for future CCI events.

## in this issue







Luncheons, Courses



The Trouble with Fees: Allocating Expenses in Mixed-Use Condominium Developments



Getting Ready for Electric Vehicles

CCI South Alberta Chapter Members

Welcome new members



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### message from the president

(continuation)

Canadian Condominium Institute South Alberta Chapter

#### THE VOICE OF CONDOS IN CANADA

Formed in 1982, the Canadian Condominium Institute is a national, independent, nonprofit organization dealing exclusively with condominium issues and representing all participants in the condominium community

#### **OUR MISSION**

CCI's members work together toward one common goal — creating a successful, viable condominium community. CCI's mission is to educate, develop standards, offer referral resources and improve legislation.

#### 2017 - 2018 BOARD OF DIRECTORS

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Save the date for CCISA's Annual General Meeting which is being held on September 27, 2018 at the Coast Plaza Hotel and Conference Centre. The Call for Nominations to join the Board of Directors is ongoing — please consider standing for election or nominate another member! CCISA has an exciting line-up of speakers and presentations at our Lunch N Learns starting in October. Don't forget to save the date also for the joint conference in the fall with ACMA and REIC to be held at our exciting new downtown venue, Telus Convention Centre on November 2-3, 2018.

I have felt very honoured to have served as President of the CCI South

Alberta Chapter for the last 3 years. I have enjoyed chairing meetings, teaching and speaking to luncheon crowds crowds which seem to be increasing! I will step down from the President's role in September allowing someone else to take over the reins. The last 3 years have flown by and I have relished the responsibilities of being President. We have definitely had some challenges over this time, some of which are still unresolved. A past president of CCI once told me that organizations need change at the top to keep things fresh. That is why I am stepping back. When I started as President, I had 3 goals in my mind: increase support and opportunities for business partners; increase membership numbers and bring the delivery of CCI courses to communities outside of Calgary. I can say with a certain modicum of pride that all 3 goals were realized... Job done. Be seeing you soon.....

norew Fulcher

Andrew Fulcher CCI South Alberta Chapter, President



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## What To Do About Dog Poo Pet ownership in condos can be a smelly subject

By Maria Bartolotti

Maria, I'm thinking of buying a condo, I do have a pet Maltese Shih Tzu that I cannot bear to live without. Any advice in condo ownership for dog owners?

You've heard me say it a dozen times: "No condominium corporation is alike." Yes, there is a unique set of condominium rules and regulations and bylaws that governs every condominium. Some condos may

be very strict when it comes to enforcing certain sections of the bylaws, while other condos may be very lenient with those same rules. It is dependent on the culture of the condominium you are purchasing.

Some say — and I tend that multi-residential li not be the ideal place for pets to live. In most con space is limited, and pets not have the freedom to roam as much as they could in a single detached house.

Townhomes do offer a bit more space and some have yards for pets, but a pet owner's responsibility is the same in all cases.

Yet, many people living in condos, or who are thinking of moving into one, consider their pets to be family or a best friend, and living apart from them is not an option.

So, if you're a pet owner thinking about buying a condo, be sure to read the governing provisions on pets first, and any pet policies that the corporation has developed for that specific condo. Many have pet size restrictions to begin with.

The stickiest subject with pet ownership in condos, indeed the smelliest, is dog poop. It may be a silly topic, but it is a serious problem. I was just reading an article that some Condo Boards in Canada have decided to adopt a Dog DNA Registration Program... Yup, that's what I said. So, watch out CSI Miami here comes CSI 123condo corp.



To my understanding, the program is designed to match waste to the offending make residents aware be caught and held for not being responsible owners.

Let's admit it, picking up after pet is not an easy task. I get it. We come home from work we're tired, and your beloved pet dog, Silvio, needs to go for a potty break and the last thing we want to do is pick after them.

But, not picking up after your pet and leaving doggie-doo-doo outside your unit is unacceptable under any circumstance.

The Canadian Public Health Association (CPHA) has stated; dog waste is toxic, and the viruses, bacteria and parasites found in dog waste can cause disease. It can contain worms, it smells bad and let's face it; it's a terrible mess to get off your shoes, your children or worse, your dog's fur (how many of us have seen our beloved "Silvio" rolling happily in the snow and grass, only to find that he/she decided to coat themselves with

another dog's poop? It's gross, but it happens all the time). Yuck!

Being a responsible pet owner means; picking after your pet's mess immediately after they defecate outside the unit and taking your beloved pet for a walk outside the complex. It truly does not get any easier than that.

Condos are ruled by bylaws. If you are not willing to follow the bylaws of the corporation you may want to consider if condo living is right for you. Thumbing your nose at the rules is not an

option or choosing to ignore the rules because you disagree with them will not make them go away. Consider the social atmosphere before purchasing into a condo.

Folks, moral of this story — be a respectful neighbour and please pick up after your pets.

Until next time ...

cci

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**Brian Shedden** BSSO Principal, Building Envelope Specialist Member, CCI Board of Directors

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## At a Glance

### LUNCHEONS

**September 27, 2018** 

CCI South Alberta AGM Coast Plaza Hotel (Room: Plaza 3)

## **October 25, 2018**

How to Amend, Repeal and Draft Bylaws Laurie Kiedrowski | McLeod Law LLP Dionne Levesques | Scott Venturo Rudaoff LLP

### November 28, 2018

Requests for Accommodation -A Doctor's "Script" is not Enough! Sonja Hodis | Hodis Law

## January 31, 2019- WORKSHOP new



How to Be a Productivity Ninja Nancy Smith | Think Productive Please Note: Lunch is 11:30am-12:00pm Workshop: 12:00pm-1:30pm (workshop is 90 minutes in length)

## **COURSES**

## **CM 101**

November 24, 2018 Saturday AM

## **CM Successful Budgeting Basics Course**

November 24, 2018 Saturday PM

**CM 100** October 13, 2018

**CM 100** March 16, 2019

**CM 200** March 23/24, 2019

**CM 300** May 18/19 & 25, 2019

\*\*Please Note: tentative - and may change with instructor availability

February 28, 2019 March 28. 2019 April 25, 2019 May 30, 2019

June 27, 2019

## **SAVE THE DATE**

## **Annual General Meeting**

September 27, 2018 Coast Plaza Hotel

## Alberta Condominium &

**Real Estate Conference** November 2-3, 2018 **Calgary Trade Convention Centre** 

## reminders

For all available **EVENT REGISTRATIONS visit** ccisouthalberta.com

For more information on **CHAPTER EVENTS** please visit ccisouthalberta.com or follow us Registration notices are emailed to members three to four weeks in advance.

CCI is always LOOKING FOR **VOLUNTEERS** to speak at our luncheons. If you are interested, contact Elaine at 403.253.9082 or email: admin@ccisouthalberta.com

Luncheons and Courses: for more information and/or to be added to our email list go to ccisouthalberta.com/ events-education/upcoming-events



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## The Trouble with Fees: Allocating Expenses in Mixed-Use Condominium Developments

By David S. Cumming

s our population in Alberta grows, our cities change. There comes a point where cities stop growing out and start growing up. Dense urban centres are commonly associated with neighbourhoods that support a variety of uses and urban planners will generally say that this is a good thing. Having neighbourhoods with access to several services with a variety of different sorts of residences and businesses generally leads to more vibrant communities as well as more efficient use of space. Increasingly, such neighbourhoods often lead to residences

and businesses being built literally on top of one another in the form of mixed-use commercial and residential condominiums.

Inmixed-use properties, one of the complicating factors is how to allocate fees. Most often there are certain expenses which can be directly attributable to either the residential or commercial owners. Examples might be snow removal for a plaza in front of the commercial entrances, a more frequent window cleaning contract for the commercial owners, or the cleaning of hallways only accessible by the residential owners.

Quite often a provision is made in the Bylaws stating that such expenses be charged as fees only to the owners who benefit. Although in a purely residential or purely commercial condominium fees are often allocated strictly by unit factor, in a mixed-use development that is not often the case.

This all brings me to the recent case note in Ontario



entitled, White Snow and Sunshine Holdings Inc. The Metropolitan Toronto Condominium Corp. No. 561. In this case the owner of the only commercial unit in a mixed-use development brought an application to declare a portion of the Bylaws (or "Declaration" in Ontario) to be not in compliance with the Ontario Condominium Act. The Declaration in question stated that only the residential owners could use an extensive pool, gymnasium and squash court facility within the property. The commercial owner argued, "If I'm paying fees for it, why can't I use it?"

Although it appears that the commercial owner paid less per →



square foot in condo fees than the residential owners, it doesn't appear that expenses specifically attributable to the recreational facilities were billed exclusively to the residential owners. The Condominium Corporation merely collected all fees and distributed them to pay expenses regardless of whether those fees came from the residential owners or the commercial owners.

In the end, the Court dismissed the application based on several considerations, including the particulars of the Ontario Condominium Act as well as a Toronto municipal Bylaw. It is not certain the same decision would be reached in other provinces, and even if such a scheme were permissible, it is certainly not a best practice. As can be seen in this case, such situations can lead to uncertainty and litigation unless it is made clear which expenses are chargeable to which owners. If one set of owners believes that they are being charged for things for which they receive no benefit, it is reasonable to think they might protest.

The take away is that Boards and property managers of Condominium Corporations should be very clear as to how these expenses are to be addressed. Like most condominium law issues, the initial step involves an examination of the Bylaws. If there is a Bylaw which addresses the allocation of expenses, make sure it is being properly followed. If a clear allocation is not made in the Bylaws, consider having them amended to better reflect the particulars of the property. Most importantly, be clear and transparent. Mixed-use developments can be great places to live and work when issues like this have been addressed.



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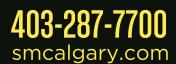
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## **Getting Ready for Electric Vehicles**

By Scott Venturo

lberta is starting to experience what cities like Toronto, Vancouver, and Montreal have seen for several years — increasing electric vehicle (EV) sales, and as a result, an increase in the number of condominiums that need to deal with the issue.

Condominiums have some unique challenges when it comes to adopting electric vehicles. Fortunately for Alberta, most of these issues are well understood, and implementing solutions that are good for both the corporation and the EV owner is not difficult. This article provides an overview of some of the key areas to consider when deciding on a solution for your building.

**The Biggest Issue?** By far the largest problem regarding EV charging in condos is that most buildings don't start to look into the issue until an owner has made the decision to purchase an EV. The process to review the bylaws and policies, evaluate technical options, propose a solution,



and gain ownership approval will take many months, and starting late typically results in a poor result for the EV owner and the board.

"Better three hours too soon than a minute late."

Given the projected growth in the number of EVs on Alberta roads (the total will more than double in 2018), if your building isn't already working on a solution, you are closer to a minute late than you are to three hours early.

## Key Elements of an EV Charging Solution

Each building is different, but in all cases, the following are some key things to consider:

• What are the current policies and bylaws associated with changes to common property?

• Are parking spots assigned or deeded?

• What can the building infrastructure support?

• Level 1, 2, or 3 Charging? — This refers to the voltage and current, and affects how fast a vehicle can be charged. Level 1 uses a regular household outlet and is the slowest, Level 3 is very high speed. Most condominiums use Level 2 charging.

• Who pays for what, and how? There are four main categories of cost.→ Core infrastructure, individual chargers, electricity used for charging, and ongoing operations and maintenance.

• Electricity Supply — In most cases, the power available in the parking garage is common or house power, paid for by the corporation from all owners' fees. A mechanism for tracking usage by EV owners and billing the owners needs to be both lawful and simple,

- Who plans, manages, and completes the project?
- How is Insurance and Maintenance managed?

#### Not the time to 'Just Say No'

The nature of the adoption of EVs means that, initially, the vast majority of unit owners do not own an EV and will have limited interest in EV charging. In Ontario, there were numerous instances of condos outright refusing owner requests to install EV Charging, even when the owner offered to pay all costs. The increasing number of high profile disputes led to legislative changes to the Ontario Condominium Act on May 1, 2018. The changes made it much easier for owners to install EV charging, and severely restricted the ability of the condo to refuse owner requests. This follows similar changes in other jurisdictions. While no such changes have yet been made to the Alberta Condo Act, saying 'No' will likely only be a short term option for Alberta condominiums.

#### **Smarter Charging**

The term 'Smart Charging' broadly refers to any charging station that is network-connected. For condos this is a must, but a Condo charger needs to be even 'Smarter'. Several networked charging solutions also have the ability to regulate the amount of power a charger will use. This is particularly important in condominiums, because most buildings have limited excess power available for charging electric vehicles. This can limit number of

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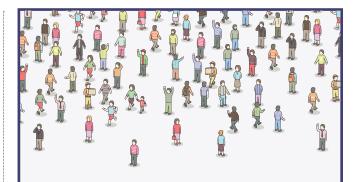
Calgary TELUS Convention Centre vehicles chargers that can be installed to as little as five or six vehicles, without significant and costly building upgrades. With 'Smarter' charging, that number can be increased to 20-30 without major changes to the building infrastructure.

In addition, the power used for EV charging in Condos most often comes from the corporation's common or house power. This power is often subject to 'demand' charges that are based on peak power used. Without the ability to regulate the charger output, EVs can drive peak power (and demand charges) way up since a single car charger can draw more peak power than the average three bedroom house. These demand charges affect all unit owners, not just EV owners.

### **Getting Started**

- Start now. Establish an EV charging committee with at least one board member to start getting educated on the subject. Have a mix of owners (pro-EVs and not so pro-EV!);
- 2. Get the latest information there have been significant improvements in charging solutions in the last year;
- 3. Evaluate your infrastructure and understand any limitations you have regarding power;
- 4. Review the Act, your bylaws, and your policies regarding modifications to common property. Develop your policy in parallel with (and tailored to) the technical solution that you select. It must meet the requirements of the Act, and be as fair as possible to both EV and non-EV owners;
- Based on policy and technical limitations, develop some options. Many solutions can take a phased approach, but it's important to agree on the long term goals up front; and
- 6. Select one standard solution that will be applied for your entire building including: overall system design, electrical upgrades required, charging station supplier, electricity metering and billing, and the electrical contractor used. Consistency is important to simplifying future charger installs.

The goal of any condo board should be to have a policy in place and a solution selected before that first EV shows up. There are many sources of information out there, but it's really important to find info and experience that is specific to condos. Of course, there are always many seemingly more urgent issues to deal with, but with an early start and the right help, an EV charging solution can be surprisingly easy to implement.



## Bringing communities together for over...









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#### CONDOMINIUM CORPORATION MEMBERSHIP (continuation)

#### The Homesteads

The Mesa at Crystal Shores

The Renaissance @ North Hill (CC#: 0211811)

The Sierras of Richmond Hill

The Tudors at the Landings (CP#: 0311055)

The View at Sunrise

Townhomes of Peacekeepers Way/ #: 0614675

Varsity Towers

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Whitehorn Village Retirement Residence



Arlene Kirkpatrick

cci south alberta chapter members

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<b>PEKA Professional Property Management Ltd.</b> Patel, Chuck	
<b>Pivotal Property Management Inc.</b> Shima, Jamie (Property Management)	(780) 701-4300
<b>Rancho Realty Services (1975) Ltd.</b> Thompson, Evelyn	(403) 640-9378
Signature Alliance Management Group Inc. Kovacs, Karen (Property Management)	(403) 254-0344
<b>Sunreal Property Management Ltd.</b> Beamish, Callie	(403) 343-0200
<b>Ultimate Property Management Inc.</b> Swaine, Denise (Property Management)	(403) 287-3056

#### **DEVELOPER**

Homes by Avi Inc. Francis, Charlene

#### **ENGINEERING/ RESERVE FUND STUDY**

Entuitive Corporation Breitweiser, Adrian	
<b>EXP Services Inc.</b> Ramachandran, Sathya	(403) 617-0659
<b>Keller Engineering</b> Ball, Andree	(613) 224-1594

## Memberships expired on July 1

Please contact to the office if you have not received your membership renewal information or would like to pay by phone. To pay online visit:

>>> https://ccisouthalberta.com/join-today/become-a-member

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<b>Reliance Asset Consulting Inc.</b> Weidman, Harold Reserve Fund Study	(403) 241-2535
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PROPERTY SERVICES 247Condo Cassady, Stephen (Technology/ Software)	(403) 770-2939
<b>Abris Construction Calgary</b> Boon, Lindsay (Contractor)	(403) 629-3474
Alberta Real Estate Association Bunston, Debra (Property Services)	(403) 209-3608
<b>Building Envelope Services Ltd.</b> Comeau, Mark (Restoration)	(403) 463-4366
<b>Building Works Ltd.</b> Peddie, Susan (Restoration)	(403) 235-5400
<b>Classic Elevator Interiors Ltd.</b> Blackstock, John (Elevators)	(780) 478-4014
<b>Clear Vu Canada Inc.</b> Ring, Alan (Windows/ Doors)	(403) 246-880
<b>Companion Caring 4 U</b> Butler, Shirley	(403) 556-7753
<b>Fire Ant Contracting Ltd.</b> Bushnell, Edward (Contracting)	(403) 312-5995
<b>Flooring Superstores</b> Lang, Cameron (Flooring)	(403) 290-000
<b>Goodmen Roofing (Calgary) Ltd</b> . Forsyth, Ron (Roofing)	(403) 948-4433

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Guns N Hoses Roofing, Exterior & Insulation Arsenault, Tricia	(403) 796-7663
<b>Iron Peak Industries Inc.</b> Kohlman, Dan (Fencing)	(306) 753-7100
<b>Ivrnet Inc.</b> Challes, Louise (Technology/ Software)	(403) 705-4447
<b>Little Big Recycling Inc</b> Kuchler, Elizabeth (Recycling)	(403) 992-6469
<b>Lydale Construction</b> Presakarchuk, Ryan (Construction/ Disaster Restoration)	(403) 571-1200
Max 7 Cleaning & Property Services Ltd. Fuchs, Sharon (Property Management/ Maintenance)	(403) 8057778
Maxim Building Restoration Campbell, Drew (Construction/ Restoration)	(403) 472-5069
<b>McCOR Management (AB) Inc.</b> Durston, Alan R. (Property Management)	(780) 423-4400
<b>Mircom</b> Bunyan, Lawrence (Fire & Security)	(403) 873-1091
Multigas Detection Bassi, Sonny (Gas Detection/ Calibration)	(403) 454-4301
<b>Prairie West Landscapes Inc.</b> Supino, Pepi (Landscaping & Lawn Maintenance)	(403) 252-6330 →

## Professional or Business Partner? Do you have the right membership?

Professional Memberships are individually based. Business Partner Membership are corporate based.

Note: Member/Non-Member pricing are in effect for Events and Luncheons

### BUSINESS PARTNER MEMBERSHIPS AS OF JUNE 30, 2018

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<b>Pure Restoration</b> Scarlett, Tyler (Restoration)	
<b>Real Seal Contracting (1987) Ltd</b> Spackman, Steve (Sealing & Caulking)	(403) 243-4888
<b>Rooster Building Group Ltd.</b> Seguin, Scott (Construction/ Contractor)	(403) 200-7868
<b>Rush Roofing and Contracting Corp.</b> Upton, Tom (Roofing Contracting)	(403) 995-2199
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<b>Servpro Restoration</b> Pollard, Steve (Restoration)	(403) 255-0202

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<b>Springer Landscape Services Ltd.</b> Jarvis, Trevor (Landscaping & Lawn Maintenance)	(403) 827-4447
Superior Flood and Fire Restoration Yasin, Tahany (Restoration)	(403) 383-8478
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<b>Taylor Construction</b> Warren, Mike (Construction/ Restoration)	(403) 244-5225
<b>Vanguard Cleaning</b> Seliga, Suzanne (Maintenance Commercial Cleaning)	(403) 862-6848
<b>Winmar</b> Ponton, Tim (Restoration)	



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<b>Rancho Realty Services (1975) Ltd.</b> Thompson, Evelyn	(403) 640-9378
<b>Simco Management (Calgary) Inc.</b> Kirkland, Garey (Property Management)	(403) 234-0166
<b>sole proprietorship</b> Lawley, Chris (Real Estate Services)	(403) 519-0297
<b>Summit Property Group</b> Shand, Harold	(403) 305-3534
<b>Three By Three</b> Francis, Sheryl-Lynn (Property Management)	(587) 436-2629
<b>Three By Three Inc.</b> Ellsworth-Clark, Holly (Property Management)	
<b>Three By Three Inc.</b> MacQuarrie, Kyle (Property Management)	(403) 472-0462
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ENGINEERING/ RESERVE FUND STUE	Y
<b>7889194 Canada Inc</b> Koyle, Harry (Building Sciences)	(613) 232-1922
Entuitive Corporation Shedden, Brian (Building Sciences/Reserve Fund Study)	(403) 604-3075
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<b>Morrison Hershfield</b> Ball, Michael (Building Sciences/Reserve Fund Study)	(403) 246-4500
<b>Read Jones Christoffersen Ltd.</b> Coles, Ryan (Building Sciences/Reserve Fund Study)	(403) 338-5818
Stantec Consulting Ltd.	
Razzo, Jennifer (Building Sciences)	(403) 569-5393

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Crawford & Company (Canada)	
Sharp, Dana	(403) 536-3672
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Code Hunter LLP	

Johnston, Sandra	(403) 288-1630
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CONDOMINIUM MANAGEMENT Acclaim Condominium Managers Bateman, Marc (Property Manager)	(403) 201-7571 ext. 22
Accredited Condominium Management S Deley, Crystal (Condominium Management)	<b>iervices Ltd.</b> (403) 253-7525
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FirstService Residential Alberta Larre, Lauren (Property Management)	
<b>Greenleaf Property Management</b> Morris, Rolanda (Property Management)	(403) 242-7009
Hearthstone Property Management Inc. Bradford, Thomas (Property Management)	(403) 314-0099
<b>Hometime</b> Maddaford, Stuart	(403) 308-0805
<b>Mayfield Management Group</b> Campbell, Deby (Property Management)	(403) 512-7666
MCM Property Management Ltd. Chow, Ming	(403) 262-7955
Monday Management & Condominium So Wilson, Pamela	<b>ervices Corp.</b> (403) 230-9405
<b>New Concept Management Inc.</b> Bartolotti, Maria (Property Management)	(403) 398-9528
Parterre Property Services Inc. Ropchan, Dwayne	(403) 241-2162
<b>Paula Martin</b> Martin, Paula	(403) 831-6820
<b>Prairie Management &amp; Realty Inc.</b> Fulcher, Andrew (Real Estate Services)	(403) 995-2810

(403) 716-2380

→

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Masuch Albert LLP Wreschner, Jeffrey	(403) 543-1100
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<b>McLeod Law LLP</b> Kiedrowski, Laurie S.	(403) 225-6413
<b>McLeod Law LLP</b> Polley, James E.	(403) 873-3709
<b>McLeod Law LLP</b> Whyte, Stephanie	(403) 278-9411
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<b>Miller Thomson</b> Selby, Jeffrey H.	(403) 233-7117
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Scott Venturo Rudakoff LLP Levesque, Dionne	(403) 231-3459
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#### PROPERTY SERVICES

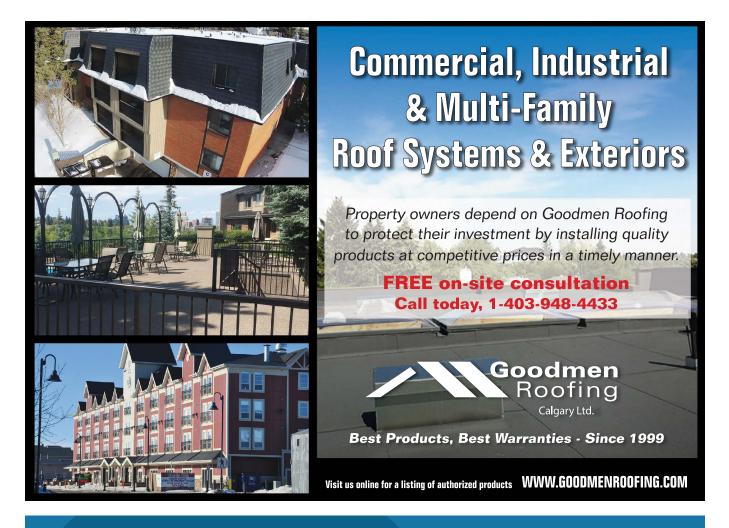
ARTEC Construction Ltd Boyko, Marvin (Construction)	(403) 242-1861
<b>Condo Document Inspection Centre Ir</b> Bhasin, Nina (Condo Documents)	nc. (403) 228-6770
<b>Condo-Check</b> Williamson, Lorraine (Property Management)	(403) 509-2250
<b>Condospec Inc.</b> Quigley, Gerald	(403) 245-3666
<b>Eco Lighting Solutions</b> Grills, Tracy	(403) 208-0257
FPMG Ferguson, Jason (Property Management)	
<b>Jems Condo Management Ltd.</b> Devore, Dara (Property Management)	(403) 928-2719
Renaissance Management Corporation	n Ltd.
Lunge, Robert (Property Management)	(403) 2396390
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Clear Stone Asset Consulting Inc.				
Carr, Allan	(587) 830-4066			
Urban Move Realty				
Graham, Marsha	(403) 313-6683			

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<b>Reserve Fund Planners</b> Barlund, Brian (Reserve Fund Study)	(403) 348-5444	
<b>Taycon Consulting Inc.</b> Brown, Terry (Building Sciences)	(403) 519-2693	cci



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Normac is Alberta's premier provider of Insurance Appraisals, Reserve Fund Studies and Building Science Services.



**INSURANCE APPRAISALS.** We are the go-to company for Insurance Appraisals in Western Canada because of our service, our skilled and experienced Appraisers and our thorough reports.



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## OUR TEAM OF SPECIALISTS IS STANDING BY

## **Disrupting A 6 Billion Dollar Industry:**

## A Story Of Two Condo Boards In Southern Alberta Who Chose Two Completely Different Paths...

On a dark, crisp, winter's evening, approximately a year ago, two condo boards had their AGM. Both chose new boards.

Both boards were alike. Each had 8 members representing a similar number of total units and average age. There was equal representation of men and women with similar past board and business experience. All had the same outcomes in mind for their term.

Both boards were eager. Their philosophy was to run the board as a business, not a social club, thereby improving on the status quo. This would in turn have a positive impact on the lives of their owners, while being fiscally responsible and protecting and growing their investments.

Looking back over their term, there was a distinct difference between the boards. One was effective, efficient, thoroughly enjoyed their time on the board (even considered another term), and owners literally praised their progress. The other had dysfunctional communication which infuriated owners, went over budget, were left liable for an oversight on a major building upgrade, and wanted to resign.

#### What Was The Difference?

It came down to a single choice each board made.

Who would they partner with for property management?

Taking the time to research for a reputable PM company is essential to success in our unregulated industry - board members take on major risk and financial responsibility while volunteering their time.

#### Managing your condominium, when done right, is largely a predictable process. When done wrong, can leave owners exposed and the board liable.

On the outside, PM companies appear somewhat similar - **they are not.** 

The successful board did their research. They wanted a team whose expertise and experience could guide them in all aspects of Property Management, including construction, asset management, maintenance, accounting, operations and more.

They wanted integrity and trust to be an integral part of their PM partnership. They didn't want to be "just another number".

They wanted to make informed, objective decisions about next steps - they know "*knowledge is power*".

They found industry leading technology that made their role

effective and communication with all stakeholders timely - they know "*time is money*".

Their PM company had a fullservice maintenance team with proven systems. This allowed them to track required maintenance from request to fulfillment, ensuring items were addressed quickly and more cost efficiently.

Financials and reports were always accurate and up to date. Relationship management was a key focus and as such meetings were always professional and organized.

There were seamless, turn-key processes in place. This got them up and running quickly, so transition was smooth.

It became clear when the successful board engaged Mayfield Management Group Ltd. and enrolled in their *Trusted Condo PM Program*, they had made the right decision.

The other board didn't take the time to perform due diligence on their PM company and it turned into their worst nightmare, leaving them at risk of being held liable.

Which path will your board choose? Mayfield Management Group Ltd. ~Committing to excellence in everything we do.



Proudly Serving Alberta Since 1991. Questions? Give Us A Call Toll Free: 1-844-588-4111

Big enough to serve you... Small enough to know you. www.mmgltd.com



## KELLER ENGINEERING

## YOUR CONDOMINIUM ENGINEERS

Keller Engineering is a multi-disciplinary engineering and building science firm that provides building and systems assessment and associated repair and renewal consulting services. Since the company's formation in 1982, Keller Engineering has worked with a diverse range of clients across several markets including condominium, commercial, residential and public buildings.

Our team has the experience and accountability to safeguard your investment.

## COMMERCIAL & RESIDENTIAL SERVICES

- Building Condition Assessments
- New Construction and Building Additions
- Interior Tenant Fit-ups
- Investigations and Testing
- Energy Audits and Incentive Grant Assistance
- Building Rehabilitation Project Design and Coordination in Occupied Properties
- Mechanical and Electrical Systems Upgrades and Repairs

### CONDOMINIUM SERVICES

#### INCLUDE:

- Reserve Fund Studies
- Performance Audits
- Technical Audits
- Investigations and Testing
- Energy Audits and Incentive Grant Assistance
- Building Rehabilitation Project Design and Coordination in Occupied Properties
- Mechanical and Electrical Systems Upgrades and Repairs

Our management team would be pleased to meet with condominium boards and property managers to discuss our services and how Keller Engineering can assist you with your building maintenance needs.



## WWW.KELLERENGINEERING.COM

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## **Condominium Board Members**

## Are you looking for a local and approachable management that actually looks after your building?

**Lenyx Corp** is a Condominium Management company offering a unique, functional & effective operating style. We will:

- provide services to fit your condominium needs;
- inspect your property a minimum of once a week;
- look after your building deficiencies, maintenance & repairs regularly;
- ensure that your property is well maintained and safe;
- be flexible and will adjust our approach to fit your requirements;
- provide you with clear understandable monthly financial reports;
- prepare a detailed annual operating budget for the Corporation;
- have a 24/7 Answering & Emergency response service; and
- your building will be managed by a local office, not a remote individual

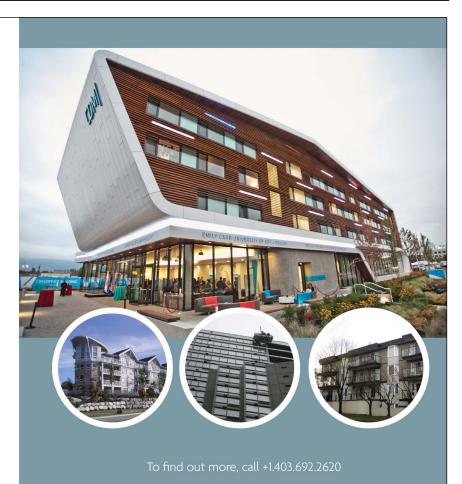
## For more Info. contact us at: **Info@LenyxCorp.ca** or Ph. **587 475 8800** And visit us at: **www.LenyxCorp.ca**



## building on **exp**erience

Our Calgary office offers these building science consulting services:

- Building condition assessment & reserve fund studies
- Investigation of moisture related problems in building envelopes
- Design, contractor procurement & construction contract administration services for building envelope remediation
- Roof, roof deck & balcony deck condition assessment & restoration
- Parkade assessment & restoration
- Below grade waterproofing assessment and restoration basement & crawl spaces
- Site surface grading and drainage assessment and restoration

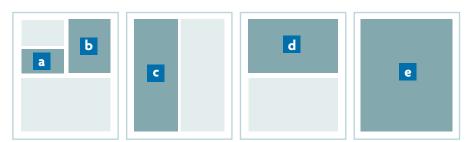




## specs and rates

Showcase your products and services to owners, boards of directors and property managers of Calgary condominiums. The CCI Review is one of the many benefits enjoyed by members of the Canadian Condominium Institute, South Alberta Chapter.

a	Eighth page	3.39 x 2.40 inches	\$75
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## deadlines

## production requirements

Fall	September 30
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The CCI Review provides the following specifications to ensure the highest quality for ad reproduction:

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- ensure all artwork is embedded and all fonts are set to outlines.

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